

April 5, 2022

To Our Valued Customers,

First, we would like to thank you for your business and choosing Rockydale Quarries as your supplier of choice for all your aggregate needs. We are all experiencing unprecedented increases in the cost of doing business, most significantly with fuel prices over the last several weeks. In response to these increases, we are forced to implement a fuel surcharge on all deliveries.

**Effective April 13, 2022**, the fuel surcharge will be reflected on customer weigh tickets and invoices as a separate line item.

In addition, we are implementing a credit card surcharge on or before June 1, 2022 to cover rising costs of payment processing. Detailed information will be released at a later date.

The fuel surcharge may change week to week as we monitor the U. S. Energy Information Administration's (EIA) Diesel Fuel Index for the East Coast Lower Atlantic zone. This information can be found at <a href="https://www.eia.gov/petroleum/gasdiesel/">www.eia.gov/petroleum/gasdiesel/</a>. The pricing is updated every Monday afternoon on this site.

Fuel surcharges will be computed at 1% of the determined haul rate for every \$0.10 increase in diesel over \$3.50 per gallon.

Below is an example of how the surcharge will be implemented based on the attached table:

- 20 ton load with a current haul rate of \$4.00 per ton has a cost of \$80 per load.
- If diesel is at \$4.50 per gallon, an 11.0% fuel surcharge will be added.
- \$80 X 11.0% = \$8.80 per load surcharge for a total of \$88.80 per load (\$80 haul + \$8.80 fuel surcharge = \$88.80

We regret the need to pass on any cost increase, but we do so to ensure we maintain the high level of service our customers expect.

Please contact your Sales Representative with any questions you may have and thank you for your continued business.

Sincerely,

Eddie Gupton

Director of Sales & Business Development egupton@rockydalequarries.com 434-981-2337



# Fuel Price / Surcharge Rates Effective April 13, 2022

FUEL PRICE	SURCHARGE
\$3.50 - \$3.599	1.0%
\$3.60 - \$3.699	2.0%
\$3.70 - \$3.799	3.0%
\$3.80 - \$3.899	4.0%
\$3.90 - \$3.999	5.0%
\$4.00 - \$4.099	6.0%
\$4.10 - \$4.199	7.0%
\$4.20 - \$4.299	8.0%
\$4.30 - \$4.399	9.0%
\$4.40 - \$4.499	10.0%
\$4.50 - \$4.599	11.0%
\$4.60 - \$4.699	12.0%
\$4.70 - \$4.799	13.0%
\$4.80 - \$4.899	14.0%
\$4.90 - \$4.999	15.0%
\$5.00 - \$5.099	16.0%
\$5.10 - \$5.199	17.0%
\$5.20 - \$5.299	18.0%
\$5.30 - \$5.399	19.0%
\$5.40 - \$5.499	20.0%
\$5.50 - \$5.599	21.0%
\$5.60 - \$5.699	22.0%
\$5.70 - \$5.799	23.0%
\$5.80 - \$5.899	24.0%
\$5.90 - \$5.999	25.0%

## Malcolm Case

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